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Top 10 Supply Chain Management Solution Providers-2016

With the globalization of operations, having a global procurement network that can bolster and respond to an organization's supply chain needs is vital. Organizations are now harnessing Supply Chain Management (SCM) solutions in order to manage all the resources that work toward meeting customer demand for their product or service. The CEOs, CFOs, investors and board members can no longer treat SCM as an afterthought- it has risen to be a key player for businesses.

The concept of SCM isn't new; it has witnessed a steady increase since the time when manufacturers started to make their collaborative relationships with suppliers, vendors and other stakeholders in the system. Due to the consistent growth of SCM in last few years, the environment has become quite competitive. For this reason, many organizations are adhering to the trends that are impactful for the SCM landscape such as Supply Chain Visibility, The Manufacturing Factory of the Future, Internet of Things (IoT), Vendor Management Inventory (VMI), Collaborative Planning Forecasting and Replenishment (CPFR) and more.

That being said, it's still a challenge to select a strategic vendor that provides SCM solutions with consistent global quality and a reliable local service.

In order to assist CIOs in identifying the right Supply Chain Management Solutions, Manufacturing Tech Insights presents "Top 10 Supply Chain Management Solution Providers-2016."

A distinguished panel comprising CEOs, CIOs, VCs, analysts, and the Manufacturing Tech Insights' editorial board has selected the top supply chain management solution providers.

Sage Clarity Software

recognized by **MANUFACTURING** magazine as

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SCM
SOLUTION PROVIDERS - 2016

An Annual Listing of 10 companies that are at the forefront of providing Supply Chain Management solutions for the manufacturing industry and impacting the marketplace

Laura Davis
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Managing Editor

Company:
Sage Clarity

Key Person:
John Oskin
CEO

Description:
Sage Clarity offers cutting-edge solutions to elevate manufacturing visibility and performance to build "Next Generation Manufacturing Enterprise"

Website:
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S upply chain management affects manufacturers in multifarious ways, from the availability of inputs required for production, cost reduction, increased profitability of manufactured items to the ways the IT infrastructure is built to facilitate manufacturer, distributor, and customer interactions. However, the multiple logistics processes—planning, procuring, manufacturing, and distributing—often create silos of information that slowdown supply chain operations. Addressing the challenge is Chicago-based Sage Clarity that leverages the "tech-savvy workforce" to break information silos. "Employees today have smartphones, use social media and multitask. We are developing solutions in the manufacturing supply chain arena that facilitate seamless information flow with real-time information," says John Oskin, CEO, Sage Clarity.

One of Sage Clarity's strongest mobile initiatives dedicated to enhance supply chain operations comes in the form of One View. As its name suggests, One View brings together data from disparate data sources to give manufacturers immediate visibility into operational metrics with defined time periods such as week-to-date, month-to-date and year-to-date into "One View". A key feature is the inclusion of in-context social collaboration where employees engage with each other

Sage Clarity
Seamless Information Flow for Enhanced Supply Chain Management

through messaging associated with data views. "This is like a messaging app with analytics," says Oskin, and adds, "If a supply chain executive is using One View, looking at a "week to date" view of Schedule Adherence, he or she can send a text and everyone on the network, and can not only see the comment posted, but also the data view associated with the comment." In addition to its dashboard and scorecard data views, One View also includes a goal-setting module with what-if analysis specifically designed for senior management. Executives can make predictions on weekly, monthly and quarterly targets and quickly assess the ability to meet those targets.

Besides its One View mobile supply chain solution, the company also sports its expertise in the manufacturing IoT arena with a rich set applications focusing on supply chain analytics, leveraging the ocean of big data generated by connected devices. "By providing real-time capabilities, we focus on shallow-dives—quick reviews of information relevant and pertinent to the objectives of the business," says Oskin. In one instance, a large food & beverage manufacturer wanted to improve manufacturing

John Oskin

and supply chain operations. Sage Clarity provided a collaborative framework for real-time analytics that used data from plant-floor, supply chain and product quality systems. Using this framework, personnel from shop floor operators to senior management were able to have necessary information at their fingertips to view data and make course corrections in the supply chain. "Rather than reviewing a piles of reports at the end of the month, data is viewed in real-time, on everyone's own time, so the management can focus on action rather than data presentations," remarks Oskin.

Sage Clarity is involved in developing and testing innovative supply chain management solutions in partnership with Fortune 50 companies and premier universities. Through this initiative, Sage Clarity is developing methodologies and the related technologies to fully enable supply chain visibility and collaboration—providing real-time dynamic information facilitating responses to rapidly changing conditions across a supply chain. "The work within our innovation lab can provide a glimpse into a part of our roadmap: enabling real-time visibility and collaboration across the extended supply chain," says Oskin. "We are developing a library of metric apps that any organization can leverage to serve each member of their supply chain community, enabling collaboration up, down, or across the supply chain," he concludes. MT